

# DYNAMIC PROFILING

## Level three: Strategic Power



Human behaviour is a series of complex neural strategies. As one strategy finishes another one starts.

The process of life & human existence is made up of these complex strategies. Strategies can be unique to an individual. Having an understanding of how these personal strategies operate is the equivalent to having someone's DNA profile in terms of behaviour.

You will have the ability to:

Elicit a person's strategies on a diverse range of subjects. Strategies include an individual's "buying process", "selling process", "convincer process", or "knowing truth from lie strategy". There are thousands of strategies. In the realms of business if you have a client's "decision", "buying" and "convincer" strategies identified, the deal is done!

Recognise your own strategies.

Know how to wrap your client's strategies around your product/service.

**Secure Your seat Today for an Introductory 2 hours to Dynamic Profiling. Phone Robb on 1300 305 173 or Email: training@robbwhitewood.com**

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**This is the day of linking your product or service** to your clients values and to their nervous system. How to establish relationships at a neurological level of recognition that is compelling.

### How to Book

Book through your contact directly. They will guide you through the booking process and prepare your training schedule and quote. **Your contact is:**

**Robb Whitewood**

**E: training@robbwhitewood.com**

**P: 1300 305 173**

**For Further Information:**

**Freecall 1300 305 173**

**Email training@robbwhitewood.com**

**Web www.robbwhitewood.com**

## Dynamic Profiling, Level 3: Strategic Power

**Robb Whitewood** has been developing Dynamic Profiling technology over the past 17 years - it has been fine tuned over the past 3 years.

Robb Whitewood Training courses are amongst the most respected and enjoyed in Australia today in the field of NLP, Hypnosis, Business Communication Excellence and Self Development.

**Other Robb Whitewood Training Opportunities:**

### **Introduction to NLP:**

Discovery of Neuro Linguistic Programming (2 hours) *Free*

### **Workshop for everyone:**

Your Dynamic Future (1 day)

### **Certified Training:**

**Neuro Linguistic Programming: the ultimate in personal development or a career in the realm of assisting others.**  
NLP Practitioner (6 days)  
NLP Master Practitioner (10 days)

### **Applied NLP Training:**

Hypnosis Level 1 (2 days)  
Hypnosis Level 2 (2 days)

Techniques for NLP Magic Level 1 (2 days)  
Techniques for NLP Magic Level 2 (2 days)

*"From when I first made contact with Robb and went through his initial interview I knew I was dealing with an honest reliable person, whose values are only outshined by his outstanding teaching and communication skills, all without fuss or fan fare, just pure magic."* John Terilli, Former Winner Mr Universe Competition

*"Robb-you are a master teacher and presenter who understands that learning occurs in a fun environment. I've learned a lot from you."* Dr Ojars Greste

*"I highly recommend Robb and Dynamic Mind Works. His integrity, compassion and sincerity are an inspiration. My life is now full of possibility and opportunities as a result of having completed Dynamic Mind Works NLP Training"* Kim Lewis, Market Research Manager

*The Robb Whitewood  
Training Team*